## Summary of Financial Results for the Six Months Ended September 30, 2014 [Japanese standards] (Consolidated)

## PC DEPOT CORPORATION

Securities code: 7618
Representative: Takahisa Nojima, President and Chief Executive Officer
Contact:
Contact: Mitsuyoshi Hae, Managing Director
Scheduled date of quarterly securities report filing:
Scheduled date of dividend payment:
Preparation of supplementary references for these second quarter financial results:
Holding of an IR Briefing on these second quarter financial results:

Stock Exchange Listing:
TSE Securities Exchange [JASDAQ]
URL: http://www.pcdepot.co.jp
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November 14, 2014
December 5, 2014
Yes
Yes
(All amounts have been rounded off to the nearest million yen.)

1. Consolidated Financial Results for the Six Months Ended September 30, 2014 (April 1, 2014 - September 30, 2014)
(1) Consolidated operating results (For the cumulative quarterly period) (\%: Change from the corresponding period of the previous fiscal year)

|  | Net sales |  | Operating income |  | Ordinary income |  | Net income |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | :---: |
|  | Mil. yen | $\%$ | Mil. yen | $\%$ | Mil. yen | $\%$ | Mil. yen |  |
| Six months ended September 30, 2014 | 24,382 | $(0.2)$ | 1,627 | 76.2 | 1,681 | 70.6 | 1,043 |  |
| Six months ended September 30, 2013 | 24,433 | 1.1 | 923 | 362.1 | 985 | 277.6 | 638 |  |

Note: Comprehensive income Six months ended September 30, 2014: 1,050 mil. yen (66.1\%) Six months ended September 30, 2013: 632 mil. yen (664.5\%)

|  | Net quarterly inc. per share | Diluted net quarterly inc. per share |
| :--- | ---: | ---: |
|  | Yen | Yen |
| Six months ended September 30, 2014 | 41.22 | 41.02 |
| Six months ended September 30, 2013 | 29.17 | 29.05 |

(Note) On October 1, 2013, the Company split its common shares at a rate of one to 100 shares. We calculated quarterly net income per share and income per share adjusted for latent shares on the assumption that the stock split took place at the beginning of the previous consolidated fiscal year.
(2) Consolidated Financial Position

|  | Total assets | Net assets | Equity ratio | Net assets per share |
| :--- | ---: | ---: | ---: | ---: |
|  | Mil. yen | Mil. yen | $\%$ | Yen |
| As of September 30, 2014 | 25,646 | 14,399 | 56.0 | 567.33 |
| As of March 31, 2014 | 27,138 | 13,464 | 49.5 | 530.84 |

Reference: Shareholder equity As of September 30, 2014: 14,369 mil. yen As of March 31, 2014: 13,445 mil. yen
(Note) On October 1, 2013, the Company split its common shares at a rate of one to 100 shares. We calculated net assets per share on the assumption that the stock split took place at the beginning of the previous consolidated fiscal year.

## 2. Dividends

|  | Annual dividend per share |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  | End of 1Q | End of 2Q | End of 3Q | Year-end | Annual |
| Fiscal year ended March 31, 2014 |  | Yen | Yen |  | Yen |
| Fiscal year ending March 31, 2015 | - | 350.00 | - | Yen | Yen |
| Fiscal year ending March 31, 2015 | - | 5.00 |  |  | 355.00 |
| (forecast) |  |  | - | 5.00 | - |

Note: Recent announcement of revisions to forecasted amounts of dividends: No
(Note 1) On October 1, 2013, the Company split its common shares at a rate of one to 100 shares. Therefore, the dividend per share (3.50 yen) after the stock split corresponds to one-hundredth of the dividend per share for the end of 2Q of the fiscal year ended March 31, 2014.
(Note 2) Effective on January 1, 2015, the Company will split its common shares at a rate of one to 1.5 shares. The forecasted amount of dividend per share calculated based on the number of shares prior to the stock split is 12.50 yen, which is an increase of 2.50 yen from the previous forecast.
3. Consolidated Forecast for the Fiscal Year Ending March 31, 2015 (April 1, 2014 - March 31, 2015)
(\% Figures indicate year-on-year increase/decrease.)

|  | Net sales |  | Operating income |  | Ordinary income |  | Net income |  | Net income per share |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Full year | Mil. yen <br> 53,000 | \% (1.5) | Mil. yen 3,100 | \% 34.2 | Mil. yen 3,200 | \% 32.7 | Mil. yen 1,960 | \% ${ }^{\text {\% }}$ | Yen 51.59 |

(Note) Recent announcement of revisions to earnings forecast: No

* Net income per share was calculated based on the average number of shares during the period with the stock split scheduled for January 1, 2015 taken into account.


## * Notes

(1) Were there changes in important subsidiaries during the six months under review (changes in specific subsidiaries resulting in modifications of the scope of consolidation): No
New companies - (Company name) Excluded companies - (Company name)
(2) Adoption of special accounting methods for preparation of quarterly consolidated financial statements: No
(3) Changes in accounting principles / Changes and restatements of accounting estimates
(1) Were there changes in accounting principles caused by revisions to accounting standards: Yes
(2) Were there changes other than 1): No
(3) Were there changes in accounting estimates: No
(4) Were there any restatements: No
(4) Number of outstanding shares (common shares)
(1) Number of shares issued and outstanding as of the end of the period (including treasury stock)
(2) Number of shares of treasury stock as of the end of the period
(3) Average number of shares outstanding during the cumulative quarterly period

| As of September 30, <br> 2014 | $25,952,000$ shares | As of March 31, 2014 | $25,952,000$ shares |
| :--- | ---: | ---: | ---: |
| As of September 30, <br> 2014 | 623,852 shares | As of March 31, 2014 | 623,800 shares |
| 2Q of fiscal year <br> ending March 31, 2015 | $25,328,181$ shares | 2Q of fiscal year <br> ended March 31, 2014 | $21,878,200$ shares |

(Note) On October 1, 2013, the Company split its common shares at a rate of one to 100 shares. We calculated the number of shares outstanding at the end of each period (including treasury stock), the number of our own shares at the end of each period, and the average number of shares during each period (quarterly cumulative total) on the assumption that the stock split took place at the beginning of the previous consolidated fiscal year.

* Presentation concerning the implementation status of quarterly review procedures

These consolidated financial results are not subject to quarterly review procedures based on the Financial Instruments and Exchange Act. Quarterly review procedures have not been completed as of disclosure in these consolidated financial results.

* Explanation and other special notes regarding the appropriate use of the earnings forecast

Earnings forecasts and other statements on the future contained in this document are based on the information currently available to the Company as well as certain reasonable assumptions. Actual results may differ materially from the forecasts due to various factors. For details on assumptions and other matters regarding earnings forecasts, please see page 3 of the appendix, " 1 . Qualitative Information on the Consolidated Financial Results for the Six Months Ended September 30, 2014: (3) Explanation of qualitative information concerning forecasts of consolidated financial results for the fiscal year ending March 31, 2015."
Effective on January 1, 2015, the Company will split its common shares at a rate of one to 1.5 shares. Net income per share was calculated based on the average number of shares during the period with the stock split scheduled for January 1, 2015 taken into account.
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6. Qualitative Information on the Consolidated Financial Results for the Six Months Ended September 30, 2014
(1) Explanation of operating results

During the six months under review (April 1, 2014 to September 30, 2014), the Japanese economy remained on a moderate recovery track while certain sectors merely stood on the sidelines. However, the consumption environment remained clouded with uncertainties due to factors such as unseasonable weather conditions and the pullback following the demand surge prior to the hike in Japanese consumption tax implemented in April.

In domestic over-the-counter sales of PCs, there was a certain amount of replacements of PCs for private use with new models following the termination of support for Windows XP in April 2014. However, the replacement demand began tapering off in July, resulting in a drop in sales volume. The PC sales continued to face a severe situation. On the other hand, sales of smart devices such as smartphones and tablets remained strong backed by the release of new products in September.

Against this backdrop, we at the PC DEPOT Group stepped up sales of Internet devices such as PCs, smartphones, and tablets and actively developed related services, continuing with our aim to become a smart life partner to customers, providing both products and services in a single outlet. In terms of store development, we accelerated the remodeling of existing PC DEPOT stores into PC DEPOT Smart Life Stores (a new type of outlet that focuses more on providing services) and reopened stores in Tokyo and Kanagawa Prefecture. As a result, the total number of PC DEPOT Smart Life Stores was 11 as of the end of September 2014. In addition, we started to introduce a business model for a new type of outlet, "Smart x Solutions (S x S)," in our large-scale stores in September 2014. This allowed PC DEPOT stores to further accelerate sales across the board, including support, services and content for smart devices. In terms of service products, we offered more solutions that combine content, cloud, and other services. Furthermore, we greatly increased our iPhone and Mac service product lineups in line with the September release of new versions of these products. In this way, we strove to meet potential customer demand and broaden our customer base.

As a result, sales for existing stores and those from services continued to be favorable, registering year-on-year increases of $0.8 \%$ and $21.1 \%$, respectively, while year-on-year gross profit rose by $13.6 \%$. In terms of expenses, personnel expenses grew due to our active recruitment of additional personnel to strengthen our service sales with a wider lineup of service products, the characteristic feature of our business. However, we worked to maintain other expenses at reasonable levels, resulting in selling, general and administrative expenses rising only $5.9 \%$ year-on-year.

As a result, for the six months ended September 30, 2014, net sales were 24.382 billion yen (down $0.2 \%$ YoY), operating income was 1.627 billion yen (up $76.2 \%$ YoY), ordinary income was 1.681 billion yen (up $70.6 \%$ YoY), and net income was 1.043 billion yen (up 63.6\%).

Operating results per business segment are as follows:

## 1) PC Sales Business

In terms of product marketing, we continued to step up sales of smart devices and the provision of support by having 50 stores carry Apple Macs and having all 61 PC DEPOT stores and PC DEPOT Smart Life Stores (both directly managed stores and subsidiaries) carry iPads. Replacement demand for private-use PCs remained flat after the termination of Windows XP support in April 2014. Although PC sales have faced a severe situation since July as the effect of the termination settled down, we continued to strive to expand our support services.

In terms of services, we launched "Apple Start Pack," a service which combines Apple's iPhone or iPad with our support service. Furthermore, we embarked on a low-price smartphone business and started to provide a support service that covers everything from application to support for service subscription procedures and device configuration, allowing customers to enjoy the worryfree use of SIM free devices, which require a certain level of knowledge and technology. We also actively provided services that meet potential customer demand such as the swift provision of technical services supporting iPhone 6, which was released in September 2014, thereby striving to encourage new customers to use our services and increase the number of subscribers to our Premium Service (maintenance services provided on a monthly membership fee basis). We enhanced our digital content distribution services such as digital magazines on an ongoing basis by, for example, launching a service that provides a combination of a music distribution service and speakers. The number of digital magazines we carry had increased to 53 as of September 30, 2014, as we expanded the range of services focusing on magazines specialized in health and hobbies, Nikkei Business and other economics magazines, Fujin Gaho and other women's magazines, and sports magazines. As a result of these efforts, sales from our Premium Service, digital magazines and video-on-demand content services, our cloud, IP phone, and other solutions services, our low-price smartphone business, our support for subscription procedures for the use of services by Mobile Virtual Network Operators (MVNO), and our technical services and support for PCs and smart devices all continued to be strong.

At the end of the six months under review, there were 39 directly-managed PC DEPOT stores (located in Kanagawa, Tokyo, Chiba, Saitama, Shizuoka, Gunma, Tochigi, and Ibaraki prefectures) and 11 PC DEPOT Smart Life Stores (located in Tokyo and Kanagawa prefectures). In addition, PC DEPOT Stores Co., Ltd., a subsidiary, operates 11 PC DEPOT stores in the Kyushu, Chubu, Tohoku, and Shikoku regions. With five franchisees in the Kinki and Chugoku regions, we had a total of 66 PC DEPOT stores nationwide. PC DEPOT PC Clinics had 54 stores: 48 stores directly managed by the company and 6 franchise stores, giving us 120 PC DEPOT, PC DEPOT Smart Life Store, and PC DEPOT PC Clinic stores in total.

As a result of the above, net sales for the PC sales business were 23.722 billion yen (up $0.0 \%$ YoY) and ordinary income for the segment was 1.665 billion yen (up $65.7 \% \mathrm{YoY}$ ).

## 2) Internet-related Business

In our Internet-related business, we worked on stepping up outsourcing of business operations among group companies, but due to a decrease in the number of ISP members handled by subsidiaries, sales from the business fell, dropping below those for the previous year. However, in terms of profitability, ordinary income for the segment grew due to decreases in the amortization of goodwill.

As a result of the above, net sales for the Internet-related business amounted to 659 million yen (down $8.7 \%$ YoY) and ordinary income for the segment was 198 million yen (up 33.8\% YoY).
(2) Explanation of financial condition

As of September 30, 2014, consolidated total assets were 25.646 billion yen, which represents a decrease of 1.492 billion yen from March 31, 2014. Consolidated total liabilities were 11.246 billion yen, a decrease of 2.427 billion yen from March 31, 2014. Net working capital (the amount calculated by subtracting current liabilities from current assets) was 8.689 billion yen, indicating continued financial soundness.

Total capital investments made during the six months ended September 30, 2014, totaled 601 million yen. These investments were covered by our own funds and loans.
(3) Explanation of qualitative information concerning forecasts of consolidated financial results for the fiscal year ending March 31, 2015
Revisions have been made to the consolidated earnings forecasts for the fiscal year ending March 31, 2015 announced on May 12, 2014.

For details, please see "Notice of revised forecasts of financial results for the fiscal year ending March 31, 2015" released on October 30, 2014.

## 2. Information Concerning Summary (Notes)

(1) Changes in important subsidiaries during the six months under review N/A
(2) Changes in accounting principles / Changes and restatements of accounting estimates

Changes in accounting principles
(Application of Practical Solution on Transactions of Delivering the Company’s Own Stock to Employees etc. through Trusts) Effective April 1, 2014, the Company applied "Practical Solution on Transactions of Delivering the Company’s Own Stock to Employees etc. through Trusts" (ASBJ Practical Issues Task Force (PITF) No. 30, issued on December 25, 2013). However, the same method as before was used for accounting.
3. Material Events Related to Premise of Going Concern

## 4. Quarterly Consolidated Financial Statements

(1) Quarterly consolidated balance sheets
(Thousands of yen)

|  | FY2013 (As of March 31, 2014) | FY2014 Second Quarter (As of September 30, 2014) |
| :---: | :---: | :---: |
| Assets |  |  |
| Current assets |  |  |
| Cash and deposits | 4,679,944 | 2,725,669 |
| Accounts receivable- trade | 6,939,300 | 7,041,569 |
| Inventories | 5,775,344 | 5,830,140 |
| Accounts receivable- other | 367,462 | 446,896 |
| Deferred tax assets | 359,612 | 387,026 |
| Other | 473,385 | 477,563 |
| Allowance for doubtful accounts | $(100,654)$ | $(132,868)$ |
| Total current assets | 18,494,396 | 16,775,996 |
| Non-current assets |  |  |
| Property, plants and equipment |  |  |
| Buildings and structures | 6,101,079 | 6,368,503 |
| Accumulated depreciation | $(2,069,865)$ | $(2,207,071)$ |
| Buildings and structures- net | 4,031,214 | 4,161,432 |
| Tools, furniture and fixtures | 1,951,425 | 2,026,969 |
| Accumulated depreciation | $(1,462,433)$ | $(1,506,992)$ |
| Tools, furniture and fixtures- net | 488,991 | 519,977 |
| Land | 263,011 | 263,011 |
| Construction in progress | 53,628 | 52,981 |
| Total property, plants and equipment | 4,836,845 | 4,997,402 |
| Intangible assets |  |  |
| Goodwill | 10,299 | 7,244 |
| Other | 626,440 | 682,402 |
| Total intangible assets | 636,740 | 689,647 |
| Investments and other assets |  |  |
| Investment securities | 162,114 | 175,793 |
| Deferred tax assets | 265,797 | 286,516 |
| Guarantee deposits | 1,349,135 | 1,314,530 |
| Lease deposits | 1,248,874 | 1,269,432 |
| Other | 147,642 | 139,800 |
| Allowance for doubtful accounts | $(2,945)$ | $(2,840)$ |
| Total investments and other assets | 3,170,618 | 3,183,234 |
| Total non-current assets | 8,644,204 | 8,870,284 |
| Total assets | 27,138,601 | 25,646,281 |


|  | FY2013 <br> (As of March 31, 2014) | FY2014 Second Quarter (As of September 30, 2014) |
| :---: | :---: | :---: |
| Liabilities |  |  |
| Current liabilities |  |  |
| Accounts payable- trade | 3,506,024 | 2,586,894 |
| Short-term loans payable | 900,000 | 600,000 |
| Current portion of long-term loans payable | 1,727,399 | 1,529,964 |
| Accounts payable- other | 1,179,507 | 1,059,793 |
| Income taxes payable | 860,571 | 677,873 |
| Provision for bonuses | 158,980 | 183,677 |
| Provision for merchandise warranties | 159,903 | 226,568 |
| Other | 1,266,510 | 1,221,588 |
| Total current liabilities | 9,758,897 | 8,086,359 |
| Non-current liabilities |  |  |
| Long-term loans payable | 3,244,261 | 2,499,279 |
| Long-term accounts payable- other | 122,760 | 112,700 |
| Liabilities associated with retirement benefits | 15,924 | 17,648 |
| Asset retirement obligations | 398,227 | 401,585 |
| Long-term guarantee deposits | 133,872 | 129,078 |
| Total non-current liabilities | 3,915,046 | 3,160,291 |
| Total liabilities | 13,673,944 | 11,246,651 |
| Net assets |  |  |
| Shareholder equity |  |  |
| Capital stock | 2,745,734 | 2,745,734 |
| Capital surplus | 3,013,136 | 3,013,136 |
| Retained earnings | 7,805,442 | 8,722,799 |
| Treasury stock | $(151,298)$ | $(151,344)$ |
| Total shareholder equity | 13,413,014 | 14,330,325 |
| Other comprehensive income |  |  |
| Valuation difference on available-for-sale securities | 32,244 | 38,985 |
| Total other comprehensive income | 32,244 | 38,985 |
| Subscription rights to shares | 19,397 | 30,318 |
| Total net assets | 13,464,656 | 14,399,629 |
| Total liabilities and net assets | 27,138,601 | 25,646,281 |

(2) Quarterly consolidated statement of income and quarterly consolidated statement of comprehensive income
(Quarterly consolidated statement of income)
(Second quarter of consolidated period)
(Thousands of yen)

|  |  |  |
| :--- | ---: | ---: |
|  |  | (Thousands of yen) |
| FY2013 Second Quarter |  |  |
| (Apr. 1, 2013 - Sep. 30, 2013) | FY2014 Second Quarter |  |
| (Apr. 1, 2014 - Sep. 30, 2014) |  |  |


|  | FY2013 Second Quarter (Apr. 1, 2013 - Sep. 30, 2013) | FY2014 Second Quarter (Apr. 1, 2014 - Sep. 30, 2014) |
| :---: | :---: | :---: |
| Extraordinary income |  |  |
| Gain on sales of non-current assets | - | 14 |
| Gains on sales of investment securities | 63,600 | - |
| Gains from business transfers | 17,000 | - |
| Total extraordinary income | 80,600 | 14 |
| Extraordinary losses |  |  |
| Loss on sales of non-current assets | 54 | 151 |
| Loss on retirement of non-current assets | 8,740 | 17,175 |
| Total extraordinary losses | 8,794 | 17,326 |
| Income before income taxes and minority interests | 1,057,765 | 1,664,488 |
| Income taxes-current | 472,706 | 672,346 |
| Income taxes-deferred | $(53,111)$ | $(51,856)$ |
| Total income taxes | 419,595 | 620,490 |
| Income before minority interests | 638,170 | 1,043,998 |
| Minority interests in income | - | - |
| Net income | 638,170 | 1,043,998 |

(Quarterly consolidated comprehensive statement of income)
(Second quarter of consolidated period)
(Thousands of yen)

|  | FY2013 Second Quarter (Apr. 1, 2013 - Sep. 30, 2013) | FY2014 Second Quarter (Apr. 1, 2014 - Sep. 30, 2014) |
| :---: | :---: | :---: |
| Income before minority interests | 638,170 | 1,043,998 |
| Other comprehensive income |  |  |
| Valuation difference on available-for-sale securities | $(5,413)$ | 6,740 |
| Total other comprehensive income | $(5,413)$ | 6,740 |
| Comprehensive income | 632,757 | 1,050,739 |
| (Breakdown) |  |  |
| Comprehensive income related to parent company shareholders | 632,757 | 1,050,739 |
| Comprehensive income related to minority shareholders | - | - |

(3) Quarterly consolidated statements of cash flows
(Thousands of yen)

|  | FY2013 Second Quarter (Apr. 1, 2013 - Sep. 30, 2013) | FY2014 Second Quarter (Apr. 1, 2014 - Sep. 30, 2014) |
| :---: | :---: | :---: |
| Cash flow from operating activities |  |  |
| Quarterly net income before income taxes | 1,057,765 | 1,664,488 |
| Depreciation and amortization | 325,992 | 362,682 |
| Amortization of goodwill | 72,519 | 3,054 |
| Increase (decrease) in allowance for doubtful accounts | 8,004 | 32,214 |
| Increase (decrease) in provision for bonuses | 4,721 | 24,697 |
| Increase (decrease) in provision for retirement benefits | 1,220 | - |
| Increase (decrease) in net defined benefit liability | - | 1,723 |
| Increase (decrease) in provision for merchandise warranties | (824) | 66,665 |
| Losses (gains) on sales of investment securities | $(63,600)$ | - |
| Interest and dividend income | $(4,234)$ | $(2,779)$ |
| Interest expenses | 41,378 | 29,289 |
| Foreign exchange losses (gains) | (340) | (596) |
| Equity in (earnings) losses of affiliates | $(1,614)$ | $(3,215)$ |
| Losses (gains) on sales of property, plants, and equipment | 54 | 136 |
| Loss on retirement of non-current assets | 8,740 | 17,175 |
| Gains from business transfers | $(17,000)$ | - |
| Decrease (increase) in notes and accounts receivable- trade | $(590,893)$ | $(102,268)$ |
| Decrease (increase) in inventories | 612,929 | $(54,796)$ |
| Decrease (increase) in accounts receivable- other | $(17,302)$ | $(79,433)$ |
| Increase (decrease) in notes and accounts payable- trade | 298,164 | $(933,329)$ |
| Increase (decrease) in accounts payable- other | $(38,478)$ | $(217,275)$ |
| Decrease (increase) in other assets | 22,721 | $(5,001)$ |
| Increase (decrease) in other liabilities | $(262,103)$ | $(52,108)$ |
| Other | 19,036 | 15,964 |
| Subtotal | 1,476,855 | 767,287 |
| Interest and dividend income received | 3,023 | 1,695 |
| Interest expenses paid | $(41,043)$ | $(27,980)$ |
| Income taxes paid | $(326,630)$ | $(849,019)$ |
| Net cash provided by (used in) operating activities | 1,112,206 | $(108,017)$ |


|  | FY2013 Second Quarter (Apr. 1, 2013 - Sep. 30, 2013) | FY2014 Second Quarter (Apr. 1, 2014 - Sep. 30, 2014) |
| :---: | :---: | :---: |
| Cash flow from investment activities |  |  |
| Purchases of property, plants and equipment | $(123,160)$ | $(362,369)$ |
| Proceeds from sales of property, plants and equipment | 33 | 20 |
| Purchases of intangible assets | $(166,026)$ | $(122,463)$ |
| Proceeds from sales of investment securities | 196,100 | - |
| Proceeds from business transfers | 17,000 | - |
| Payments for leases and guarantee deposits | $(2,523)$ | $(55,480)$ |
| Proceeds from collection of leases and guarantee deposits | 53,188 | 70,104 |
| Repayments of guarantee deposits received | $(5,079)$ | $(4,794)$ |
| Other | 3,734 | $(2,824)$ |
| Net cash provided by (used in) investment activities | $(26,732)$ | $(477,807)$ |
| Cash flow from financing activities |  |  |
| Increase in short-term loans payable | 13,100,000 | 3,600,000 |
| Decrease in short-term loans payable | $(13,350,000)$ | (3,900,000) |
| Repayment of long-term loans payable | $(947,442)$ | $(942,417)$ |
| Cash dividends paid | $(76,686)$ | $(126,583)$ |
| Purchases of treasury stock | - | (46) |
| Net cash provided by (used in) financing activities | $(1,274,128)$ | $(1,369,046)$ |
| Effect of exchange rate changes on cash and cash equivalents | 340 | 596 |
| Net increase (decrease) in cash and cash equivalents | $(188,313)$ | (1,954,275) |
| Cash and cash equivalents at the beginning of the period | 2,982,430 | 4,679,944 |
| Cash and cash equivalents at the end of the quarter | 2,794,117 | 2,725,669 |

(4) Notes on quarterly consolidated financial statements
(Notes on premise of going concern) N/A
(Notes on significant changes in the amount of equity capital) N/A
(Segment information)
[Segment information]
I FY2013 second quarter (April 1, 2013 to September 30, 2013)

1. Information on net sales and income or loss by reportable segment

|  |  |  |  |  | (Thousands of yen) |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Reportable segment |  |  | Adjustment (Note 1) | Amount on <br> consolidated <br> statements of income <br> (Note 2) |
|  | PC Sales Business | Internet-related Business | Total |  |  |
| Net sales |  |  |  |  |  |
| (1) External customers | 23,711,764 | 722,185 | 24,433,950 | - | 24,433,950 |
| (2) Inter-segment | 376 | 355,979 | 356,355 | $(356,355)$ | - |
| Total | 23,712,141 | 1,078,164 | 24,790,306 | $(356,355)$ | 24,433,950 |
| Segment income | 1,005,028 | 148,288 | 1,153,317 | $(167,356)$ | 985,960 |

(Note) 1. The negative 167,356 thousand yen adjustment in segment income includes a negative 154,504 thousand yen due to inter-segment eliminations of dividends received.
2. Segment income is reconciled to ordinary income in the quarterly consolidated income statements.
2. Information on impairment losses of fixed assets or goodwill, etc. by reportable segment
(Significant impairment losses related to fixed assets)
N/A
(Significant changes in the amount of goodwill)
N/A
(Significant gains on negative goodwill)
N/A

II FY2014 second quarter (April 1, 2014 to September 30, 2014)

1. Information on net sales and income or loss by reportable segment

|  | (Thousands of yen) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Reportable segment |  |  | Adjustment (Note 1) | Amount on consolidated statements of income (Note 2) |
|  | PC Sales Business | Internet-related Business | Total |  |  |
| Net sales <br> (1) External customers <br> (2) Inter-segment | $\begin{array}{r} 23,722,993 \\ 805 \end{array}$ | $\begin{aligned} & 659,043 \\ & 358,548 \end{aligned}$ | $\begin{array}{r} 24,382,037 \\ 359,353 \end{array}$ | (359,353) | 24,382,037 |
| Total | 23,723,799 | 1,017,591 | 24,741,390 | $(359,353)$ | 24,382,037 |
| Segment income | 1,665,804 | 198,403 | 1,864,208 | $(182,407)$ | 1,681,800 |

(Note) 1. The negative 182,407 thousand yen adjustment in segment income includes a negative 181,375 thousand yen due to inter-segment eliminations of dividends received.
2. Segment income is reconciled to ordinary income in the quarterly consolidated income statements.
2. Information on impairment losses of fixed assets or goodwill, etc. by reportable segment
(Significant impairment losses related to fixed assets)
N/A
(Significant changes in the amount of goodwill)
N/A
(Significant gains on negative goodwill)
N/A
(Material subsequent events)
The Board of Directors of the Company has approved, at a meeting held on November 11, 2014, a stock split of its common shares.
(1) Purpose of stock split

The purpose of the stock split is to provide investors with more affordable purchase opportunities by reducing the price per unit of shares, thereby enhancing the liquidity of the Company's stock and expanding its investor base. Reflecting the business results for this term, the dividend per share will remain unchanged, which rewards the Company's shareholders with increased dividend payments.
(2) Summary of stock split
(i) Method of stock split

With December 31 (Wednesday), 2014 as the date of record, we will split each of our common shares held by our shareholders recorded in the final list of shareholders at a rate of one to 1.5 shares.
(Note) Fractional shares (Shares less than one share)
Any fractional shares (less than one share) arising from the stock split will be sold or purchased in one batch by the Company. The proceeds from this sale or purchase will be distributed to shareholders who had fractional shares in proportion to the size of their fractional shares.
(ii) Increase in the number of shares as a result of the split

Total number of shares issued prior to the stock split 25,952,000
Increase in the number of shares resulting from the stock split $12,976,000$
Total number of shares issued after the stock split
38,928,000
Total number of authorized shares after the stock split 133,500,000
(iii) Schedule

Official notice of record date December 15, 2014 (Monday)
Record date
December 31, 2014 (Wednesday)
Effective date
January 1, 2015 (Thursday)
(iv) Impact on per share data

On the assumption that the stock split took place at the beginning of the previous consolidated fiscal year, per share data for FY2013 Second Quarter and FY2014 Second Quarter are as follows:
\(\left.$$
\begin{array}{|c|c|c|}\hline & \begin{array}{c}\text { FY2013 Second Quarter } \\
\text { (Apr. 1, 2013 - Sep. 30, 2013) }\end{array} & \begin{array}{c}\text { FY2014 Second Quarter } \\
\text { (Apr. 1, 2014 - Sep. 30, 2014) }\end{array}
$$ <br>
\hline (1) Net inc. per share \& 19.45 yen \& 27.48 yen <br>

\hline (Basis for calculation) \& \& 638,170\end{array}\right]\)| $1,043,998$ |
| :---: |
| Net income (thousands of yen) |

5. Supplementary Information

Sales results
(Sales by product)

|  | FY2013 Second Quarter (Apr. 1, 2013 - Sep. 30, 2013) |  | FY2014 Second Quarter (Apr. 1, 2014 - Sep. 30, 2014) |  | YoY change <br> (\%) |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount (thousands of yen) | Pct. of sales (\%) | Amount (thousands of yen) | Pct. of sales (\%) |  |
| (PC sales business) |  |  |  |  |  |
| PCs | 5,936,402 | 24.3 | 4,878,504 | 20.0 | 82.2 |
| Peripherals | 4,442,060 | 18.2 | 3,872,612 | 15.9 | 87.2 |
| Accessories and supplies | 1,951,830 | 8.0 | 1,572,234 | 6.4 | 80.6 |
| Software | 713,985 | 2.9 | 548,724 | 2.3 | 76.9 |
| Previously owned products and other | 3,002,663 | 12.3 | 3,587,126 | 14.7 | 119.5 |
| Total product sales | 16,046,941 | 65.7 | 14,459,202 | 59.3 | 90.1 |
| Royalties and other revenue | 81,233 | 0.3 | 78,097 | 0.3 | 96.1 |
| Sales from technical services and commissions | 7,583,589 | 31.0 | 9,185,694 | 37.7 | 121.1 |
| Total | 23,711,764 | 97.0 | 23,722,993 | 97.3 | 100.0 |
| (Internet-related business) | 722,185 | 3.0 | 659,043 | 2.7 | 91.3 |
| Grand total | 24,433,950 | 100.0 | 24,382,037 | 100.0 | 99.8 |

(Notes) 1. The above amounts do not include sales tax, etc.
2. Inter-segment transactions are written off by offsetting.
3. Sales of franchise stores from which royalties and other revenues are earned total $1,295,803,000$ yen.

