## PC DEPOT CORPORATION-Monthly Report for the Term Ending March 31, 2020

## 1. Net sales compared to the same month of the previous year (directly managed stores and subsidiary stores)

(%)

	April	May	June	July	August	September	October	November	December	January	February	March	First quarter	Second quarter	Third quarter	Fourth quarter	First half total	Second half total	Full year
All stores	88.2	90.9	95.2	94.1	97.9	109.5	89.8	93.1	97.3				91.3	100.5	93.7		95.8	93.7	95.1
(Reference: Previous year)																			
All stores	93.3	96.8	98.6	93.1	96.1	99.1	91.7	88.4	90.3	91.6	89.3	90.8	96.1	96.1	90.1	90.6	96.1	90.4	93.1

## 2. Net sales compared to the same month of the previous year by segment (directly managed stores and subsidiary stores)

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	April	May	June	July	August	September	October	November	December	January	February	March	First quarter	Second quarter	Third quarter	Fourth quarter	First half total	Second half total	Full year
Products	85.8	94.9	101.8	100.2	108.1	106.9	91.6	97.9	102.9				93.6	113.6	98.2		103.4	98.2	101.5
Services	89.6	88.7	91.9	90.9	92.5	111.5	88.9	90.5	93.1				90.0	93.4	90.9		91.7	90.9	91.4
(Reference: Final financial results)																			
Products	]												93.1	113.7			103.1		103.1
Services													89.3	93.3			91.2		91.2
(Reference: Pre	evious year)																		
Products	74.2	75.8	78.9	71.2	77.0	86.9	80.3	79.7	86.9	87.5	84.6	91.8	76.1	78.0	82.8	88.1	77.0	85.3	81.2
Services	110.2	113.6	112.8	111.0	110.8	107.8	99.3	94.0	92.9	94.7	91.9	90.2	112.2	109.9	95.2	92.3	111.0	93.8	101.8

## 3. Changes in the number of stores (including directly managed stores, subsidiary stores, and PC Clinics)

Beginning of the year	April	May	June	July	August	September	October	November	December	January	February	March	Full year
126	126	126	126	126	126	126	128	128	128				128
including PC DEPOT Smart Life	46	46	48	48	48	49	49	51	51				51
Renovated Store			2			1		2					5
NEW							2						2
memo			Handa Inter Kagoshima Heiwadai* (*Relocated)			Kamagaya	Ageo*1 Honjo*2	Mishima Oota					

- \* Net sales compared to the same month of the previous year in Section 1 are calculated using POS data from PC DEPOT and PC DEPOT Smart Life stores directly run by PC DEPOT or its subsidiary as well as from PC DEPOT PC Clinic stores.
- \* Net sales from services are the sum of the preliminary figures for technical service fees, various commissions, and communication charges, etc. The data transmission charges for MVNO business are included in the net sales from services.
- \* All figures contained in this material are preliminary POS figures. Net sales from services are approximate and include anticipated rebates, etc. It should be noted that these figures will differ from the final financial results.
- \* Subsidiary stores are the ones managed by PC DEPOT STORES CORPORATION.
- Announcement

The monthly report for January will be published around February 13.

■ For inquiries regarding this material contact: IR officer at 045-472-9838 or ir@pcdepot.co.jp

<sup>\*1</sup> PC Clinic in K's Denki Ageo Store

<sup>\*2</sup> PC Clinic in K's Denki Honjo Store